

## STOP THE ADDICTION FATALITY EPIDEMIC (SAFE) PROJECT US

FINANCIAL STATEMENTS AND INDEPENDENT AUDITOR'S REPORT

December 31, 2023 and 2022

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#### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of Stop the Addiction Fatality Epidemic (SAFE) Project US Arlington, Virginia

#### Opinion

We have audited the accompanying financial statements of Stop the Addiction Fatality Epidemic (SAFE) Project US (SAFE Project), which comprise the statement of financial position as of December 31, 2023 and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of SAFE Project as of December 31, 2023, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Basis for Opinion**

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of The Aslan Project and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Prior Period Financial Statements**

The financial statements of SAFE Project as of and for the year ended December 31, 2022 were audited by other auditors, who expressed an unqualified opinion on those financial statements in their report dated May 3, 2023.

#### **Responsibilities of Management for the Financial Statements**

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about SAFE Project's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

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#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of SAFE Project's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about SAFE Project's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

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HAN GROUP LLC Washington, DC September 24, 2024

## STOP THE ADDICTION FATALITY EPIDEMIC (SAFE) PROJECT US

Statements of Financial Position December 31, 2023 and 2022

	2023			2022
Assets				
Current Assets				
Cash and cash equivalents	\$	4,288,339	\$	2,716,085
Accounts receivable		3,904		3,050
Contributions and grants receivable		274,353		558,234
Prepaid expenses		3,233		2,942
Total current assets		4,569,829		3,280,311
Non-current Assets				
Website and application software, net		103,310		138,369
Security deposit		1,845		1,845
		405 455		1 10 21 1
Total non-current assets		105,155		140,214
Total assets	\$	4,674,984	\$	3,420,525
LIABILITIES AND NET ASSETS				
Liabilities				
Accounts payable and accrued expenses	\$	27,747	\$	7,709
Deferred revenue		8,000		-
Total liabilities		35,747		7,709
Net Assets				
Without donor restrictions		4,507,237		2,912,816
With donor restrictions		132,000		500,000
Total net assets		4,639,237		3,412,816
Total Liabilities and Net Assets	\$	4,674,984	\$	3,420,525

#### STOP THE ADDICTION FATALITY EPIDEMIC (SAFE) PROJECT US

Statements of Activities Years Ended December 31, 2023 and 2022

		2023			2022	
	Without Donor Restrictions		Total	Without Donor Restrictions	With Donor Restrictions	Total
Support and Revenue						
Contributions	\$ 2,868,064	\$ 30,000	\$ 2,898,064	\$ 2,558,013	\$-	\$ 2,558,013
Sponsorship contributions	415,000	-	415,000	-	-	-
Grants	-	132,000	132,000	500,000	500,000	1,000,000
Teaching and technical income						
and fees for services	51,453	-	51,453	113,897	-	113,897
Donated services revenue	50,000	-	50,000	-	-	-
Interest income	178,100	-	178,100	14,782	-	14,782
Other income	3,370	-	3,370	-	-	-
Net assets released from restrictions	530,000	(530,000)				
Total revenue and support	4,095,987	(368,000)	3,727,987	3,186,692	500,000	3,686,692
Expenses						
Program services	2,134,743	-	2,134,743	1,959,468	-	1,959,468
General and administrative	205,082	-	205,082	227,129	-	227,129
Fundraising	161,741		161,741	124,017		124,017
Total expenses	2,501,566		2,501,566	2,310,614		2,310,614
Changes in Net Assets	1,594,421	(368,000)	1,226,421	876,078	500,000	1,376,078
Net Assets, beginning of year	2,912,816	500,000	3,412,816	2,036,738		2,036,738
Net Assets, end of year	\$ 4,507,237	\$ 132,000	\$ 4,639,237	\$ 2,912,816	\$ 500,000	\$ 3,412,816

# **STOP THE ADDICTION FATALITY EPIDEMIC (SAFE) PROJECT US** Statements of Functional Expenses Years Ended December 31, 2023 and 2022

	2023							2022																
	Progra Service	m Is		nagement d General	F	undraising		Total		Program Services		lanagement nd General	Fu	Indraising		Total								
Labor and related costs:																								
Salaries and wages	\$ 1,307	,221	\$	102,938	\$	123,004	\$	1,533,163	\$	1,209,352	\$	118,512	\$	92,786	\$	1,420,650								
Employee fringe benefits	61	,827		9,195		5,844		76,866		60,291		14,691		5,534		80,516								
Payroll taxes	74	,772		35,159		6,428		116,359		64,691		36,034		4,064		104,789								
Contractors	115	,609		-		-		115,609		138,250		16,500		-		154,750								
Total labor costs	1,559	,429		147,292		135,276		1,841,997		1,472,584		185,737		102,384		1,760,705								
Direct program activities:																								
Participant direct costs	72	,030		-		-		72,030		66,312		-		-		66,312								
Educational conferences																								
and materials	164	,864		75		701		165,640		124,486		250		732		125,468								
Information technology																								
and communications		,060		785		-		42,845		13,125		709		-		13,834								
Travel for events	78	,023		7,207		3,010		88,240		46,447		2,832		420		49,699								
Total direct program activities	356	,977		8,067		3,711		368,755		250,370		3,791		1,152		255,313								
Other expenses:																								
Accounting and professional fees	85	,245		28,255		-		113,500		56,800		21,802		-		78,602								
Administration and management fees		-		9,036		-		9,036		-		8,409		-		8,409								
Advertising	63	,385		-		-		63,385		54,626	-		-		-		-		-			4,164		58,790
Amortization	35	,059		-		-		35,059		46,891		-		-		46,891								
Charitable contributions	1	,030		-		-		1,030		-		-		-		-								
Graphic design	2	,300		-		-		2,300		6,950		-		-		6,950								
Insurance	2	,065		9,346		93		13,504		8,478		-		-		8,478								
Legal		313		308		8,784		9,405		400		113		7,171		7,684								
Merchant fees	1	,033		-		9,162		10,195		585		-		4,287		4,872								
Office supplies and expenses	15	,787		1,327		1,340		18,454		14,727		2,430		1,455		18,612								
Other business expenses	2	,791		-		143		2,934		-		-		-		-								
Postage and delivery		779		321		34		1,134		2,009		47		379		2,435								
Rent	6	,448		1,025		3,198		10,671		42,354		4,800		2,650		49,804								
Training		102		105		-		207		2,694		-		375		3,069								
Total other expenses	218	,337		49,723		22,754		290,814		236,514		37,601		20,481		294,596								
Total Expenses	\$ 2,134	,743	\$	205,082	\$	161,741	\$	2,501,566	\$	1,959,468	\$	227,129	\$	124,017	\$	2,310,614								

### STOP THE ADDICTION FATALITY EPIDEMIC (SAFE) PROJECT US

Statements of Cash Flows Years Ended December 31, 2023 and 2022

	2023	2022
Cash Flows from Operating Activities		
Change in net assets	\$ 1,226,421	\$ 1,376,078
Adjustments to reconcile change in net assets to net		
cash provided by operating activities:		
Amortization	35,059	46,891
Change in operating assets and liabilities:		
Accounts receivable	(854)	(2,444)
Contributions and grants receivable	283,881	(512,295)
Prepaid expense	(291)	(2,942)
Security deposit	-	19,005
Accounts payable and accrued expenses	20,038	(22,659)
Deferred revenue	 8,000	 
Net cash provided by operating activities	 1,572,254	 901,634
Cash Flows from Investing Activities		
Cash paid for website and application software	 -	 (1,000)
Net cash used in investing activities	 -	 (1,000)
Net Increase in Cash and Cash Equivalents	1,572,254	900,634
Cash and Cash Equivalents, beginning of year	 2,716,085	 1,815,451
Cash and Cash Equivalents, end of year	\$ 4,288,339	\$ 2,716,085

December 31, 2023 and 2022

#### 1. Nature of the Organization and Programs

Stop the Addiction Fatality Epidemic (SAFE) Project US (SAFE Project) is a national nonprofit, public charity formed in the State of Virginia in 2018. SAFE Project was created to support action that will overcome mental health challenges, substance misuse, overdoses and the addiction epidemic facing our country. SAFE Project's team of experts strive for meaningful action through various programs and lead efforts that are unifying, non-partisan, and evidence based. SAFE Project seeks meaningful metrics that strengthen the interdependent programs, and ultimately aims to achieve SAFE communities, campuses, workplaces, and support for our military-connected families.

#### Programs:

- <u>SAFE Communities</u>: SAFE Communities initiative collaborates directly with individual communities across the country to assist their fight to address the substance misuse and addiction epidemic. Through a series of programs, SAFE Project provides communities with individualized programming, technical assistance, and resources to achieve success.
- <u>SAFE Campuses</u>: SAFE Campuses provides programming and technical assistance to all
  postsecondary institutions and their students. SAFE Campuses works directly with
  individual campus leaders to provide the tools and resources needed to support students
  through all levels of the continuum of care. In addition to helping post-secondary
  institutions build supportive environments, SAFE Project works directly with students in
  recovery to ensure they receive the support and connection needed to end addiction and
  promote recovery.
- <u>SAFE Choices</u>: The SAFE Choices initiative works directly with primary and secondary schools, students and their families to provide training to build resilience and coping skills, as well as education on the risks and signs of substance use disorder. The SAFE Choices program also provides resources for educators and youth-serving organizations to assist in their work to establish programs that can overcome mental health challenges, substance misuse and addiction.
- <u>SAFE Workplaces</u>: The SAFE Workplaces initiative works directly with individual businesses to help identify substance use disorder as a risk to the workplace and an employee's home. The SAFE Workplaces program provides each business with the tools and resources to protect their employees and their families.
- <u>SAFE Veterans</u>: The SAFE Veterans initiative provides immediate support to the unique needs of active-duty service members, veterans, their families, and caregivers. Each of these military-connected individuals face special pressures to their mental health and wellness. The SAFE Veterans program identifies the risks and targets immediate solutions to ensure that individualized resiliency and coping skills are made available. The SAFE Veterans initiative also provides a series of programs tailored to the individualized nature of these individuals to provide greater support towards identifying risk factors, applying coping skills and engaging in self-help while building resilience skills.

#### 2. Summary of Significant Accounting Policies

#### Basis of Accounting

The accompanying financial statements are prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America, whereby revenue is recognized when earned and expenses are recognized when incurred.

#### Adoption of New Accounting Standards

#### Measurement of Credit Losses on Financial Instruments

In June 2016, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) No. 2016-13, *Financial Instruments - Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments*, which significantly changed how entities will measure credit losses for most financial assets and certain other instruments that are not measured at fair value through net income. The most significant change in this standard is a shift from the incurred loss model to the expected loss model. Under the standard, disclosures are required to provide users of the financial statements with useful information in analyzing an entity's exposure to credit risk and the measurement of credit losses. Financial assets held by the Association that are subject to the guidance in FASB Accounting Standards Codification (ASC) Topic 326 were trade accounts receivable.

SAFE Project adopted the standard effective January 1, 2023. The impact of the adoption was not considered material to the financial statements and primarily resulted in new disclosures only.

#### Cash and Cash Equivalents

Cash and cash equivalents consist of cash held in checking and savings account and shortterm highly liquid investments, with original maturities of 90 days or less, designated for use in operations.

#### Property, Equipment, and Website

Property and equipment are stated at cost. Individual purchases of tangible property and improvements with a useful life of greater than one year and a cost basis of \$1,000 or greater, are capitalized on the straight-line basis over the estimated useful lives of the assets. Website and application software development costs are amortized over an estimated three-year useful life. Repairs and maintenance are expensed when incurred. When property and equipment are retired or otherwise disposed of, the cost and related accumulated depreciation are removed from the accounts with any resulting gain or loss included in the statements of activities.

#### 2. Summary of Significant Accounting Policies (continued)

#### **Classification of Net Assets**

Net assets, revenue, gains, and losses are classified based on the existence or absence of contributions with donor-imposed restrictions. Accordingly, net assets of SAFE Project and changes therein are classified and reported as follows:

- Net Assets Without Donor Restrictions are available for use at the discretion of the Board of Directors (the Board) and/or management for general operating purposes.
- Net Assets With Donor Restrictions consist of assets whose use is limited by donorimposed time and/or purpose restrictions. SAFE Project reports gifts of cash and other assets as revenue with donor restrictions if they are received with donor stipulations that limit the use of the donated asset. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, the net assets are reclassified as net assets without donor restriction and reported in the statements of activities as net assets released from restrictions. As of December 31, 2023 and 2022, net assets with donor time restrictions were \$0 and \$500,000, respectively. As of December 31, 2023 and 2022, net assets with donor purpose restrictions were \$132,000 and \$0, respectively.

#### Contributions and Grants Receivable

Contributions and grants receivable consist of unconditional promises to give and are recorded at the earlier of the date received or the date of receipt of a donor's non-contingent promises or pledge. Unconditional promises to give that are expected to be collected in one year are recorded at their net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at the present value of estimated future cash flows. The discounts on those amounts are computed using risk-free interest rates applicable to the years in which the promises are received. Amortization of the discount is included in contribution revenue. The discount will be recognized as contribution revenue in future fiscal years as the discount is amortized over the duration of the contributions. SAFE Project's contributions and grants receivable as of December 31, 2023 and 2022 were \$274,353 and \$558,234, respectively. Based on management's evaluation of and expectation to collect the contributions and grants receivable within one year, no allowance for doubtful accounts was deemed necessary.

#### Accounts Receivable

Accounts receivable represents amounts due from SAFE Project's teaching and technical assistance income and fees for services. Accounts receivable are presented net of an allowance for credit losses resulting from the inability of customers to make required payments. The allowance for credit losses is based upon historical loss experience in combination with current economic conditions and a forecast of future economic conditions. As of December 31, 2023, there was no allowance for credit losses recognized.

#### 2. Summary of Significant Accounting Policies (continued)

December 31, 2023 and 2022

#### **Revenue Recognition**

SAFE Project recognizes contributions received and made, including unconditional promises to give, as revenue in the period received or made. Contributions received are reported as either revenue without donor restrictions or revenue with donor restrictions. Contributions with donor restrictions that are used for the purpose specified by the donor in the same year as the contribution is received are recognized as revenue without donor restrictions. Conditional promises to give are not recognized until the conditions on which they depend are substantially met.

Technical assistance income and fees for services revenue are recognized when the services are incurred. Interest income is recognized as revenue when earned.

#### Functional Expenses

The costs of providing the various programs and other activities have been summarized on a functional basis in the statements of activities and functional expenses. The financial statements report expenses that are attributed to more than one program or supporting function. Therefore, expenses require allocation on a reasonable basis that is consistently applied. All expenses are allocated on the basis of estimates of time and effort except for direct costs associated with specific programs, which are recorded as expenses for the program benefited.

#### Advertising

SAFE Project expenses advertising for their programs as they are incurred. For the years ended December 31, 2023 and 2022, advertising expense totaled \$63,385 and \$58,790, respectively.

#### Income Taxes

SAFE Project is exempt from federal and state income taxes (except on unrelated business income) under Section 501(c)(3) of the Internal Revenue Code. No provision for income taxes has been recorded for the years ended December 31, 2023 and 2022, since SAFE Project had no taxable income from unrelated business activities.

The income tax position taken by SAFE Project for any years open under the various statutes of limitations is that SAFE Project continues to be exempt from income taxes and that they have properly reported unrelated business income that is subject to income taxes. SAFE Project believes that there are no tax positions taken or expected to be taken that would significantly increase unrecognized tax liabilities within 12 months of the reporting date. None of SAFE Project's federal or state income tax returns are currently under examination.

#### 2. Summary of Significant Accounting Policies (continued)

#### Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities as of the date of the financial statements and the reported amounts of support and revenue and expenses during the reporting period. Actual results could differ from those estimates.

#### 3. Website and Application Software

The cost of the website, online application and accumulated amortization consisted of the following as of December 31:

	 2023	 2022
Website Application software	\$ 194,155 204,000	\$ 194,155 204,000
Total cost	398,155	398,155
Less: accumulated amortization	 (294,845)	 (259,786)
Website and application software, net	\$ 103,310	\$ 138,369

For the years ended December 31, 2023 and 2022, amortization expense totaled \$35,059 and \$46,891, respectively.

#### 4. Donated Services

For the year ended December 31, 2023, the fair value of donated services totaling \$50,000 is included in the donated services revenue. The value of donated services is based on current market rates for similar services. All donated services received by SAFE Project for the year ended December 31, 2023 were considered without donor restrictions and were available to be used by SAFE Project as determined by the Board of Directors and management. There were no donated services for the year ended December 31, 2022.

During the year ended December 31, 2023, the amount of donated advertising services applicable to the promotion of SAFE Project's "No Shame" campaign totaled \$50,000 which is included in advertising in the statement of functional expenses and reported as a program expense.

December 31, 2023 and 2022

#### 5. Net Assets With Donor Restrictions

The following are activities in net assets with donor restrictions for the year ended December 31, 2023:

	Beginning Balance		Additions		Released from Restrictions			Ending Balance
Trott Family Philanthropies California Foundation for	\$	500,000	\$	-	\$	(500,000)	\$	-
Stronger Communities		-		30,000		(30,000)		-
Balmes Foundation		-		10,000		-		10,000
Marian and Pink Happ Fund		-		12,000		-		12,000
Susan Morrow Legacy Foundation		-		10,000		-		10,000
Virginia Department of Veteran Affairs		-		100,000				100,000
Total	\$	500,000	\$	162,000	\$	(530,000)	\$	132,000

The following are activities in net assets with donor restrictions for the year ended December 31, 2022:

	Beginning Balance	Additions		dditions	Released from Restrictions		Ending Balance
Trott Family Philanthropies	\$	-	\$	500,000	\$-	\$	500,000
Total	\$	-	\$	500,000	\$	\$	500,000

#### 6. Retirement Plan

SAFE Project maintains a discretionary contribution retirement plan for the benefit of its eligible employees, which qualifies under the Internal Revenue Code Section 401(k). There were no employer contributions during the years ended December 31, 2023 and 2022.

#### 7. Commitments

SAFE Project has signed a membership agreement with an organization that offers workplace solutions to rent office space, conference space, and administrative support on a month-to-month basis. Rent expense for office space for the years ended December 31, 2023 and 2022 totaled \$10,671 and \$49,804, respectively.

#### 8. Concentrations

December 31, 2023 and 2022

#### Credit Risk

Financial instruments that potentially subject SAFE Project to credit risk include cash deposits with banks in excess of the insurance limitations of the Federal Deposit Insurance Corporation. SAFE Project has implemented an Insured Cash Sweep (ICS) account that provides FDIC insurance for deposits over \$250,000 by spreading funds across multiple banks. Management does not consider this a significant concentration of credit risk.

#### **Contributors**

During the year ended December 31, 2023, approximately 64% of SAFE Project's total support and revenue was received from two donors. During the year ended December 31, 2022, approximately 81% of total support and revenue was received from two donors. As of December 31, 2023 and 2022, 54% and 39% of contributions and grants receivable were due from one donor, respectively. SAFE Project relies on the support of donors to ensure the continuing operations of the organization. Any significant reduction in contributions and grants may impact SAFE Project's ability to conduct its programs.

#### 9. Liquidity and Availability of Resources

The following schedule reflects SAFE Project's financial assets as of December 31, 2023 and 2022, reduced by amounts not available for general use within one year.

	 2023	 2022
Financial Assets:		
Cash and cash equivalents	\$ 4,288,339	\$ 2,716,085
Accounts receivable	3,904	3,050
Contributions and grants receivable	274,353	558,234
Total financial assets Less: restricted by donors with purpose restrictions	4,566,596 (132,000)	 3,277,369 -
Financial assets available to meet cash needs for general expenditures within one year	\$ 4,434,596	\$ 3,277,369

SAFE Project maintains a policy of structuring its financial assets to be available as its general expenditures, liabilities, and other obligations become due.

#### 10. Income Taxes

SAFE Project is exempt from federal and state income taxes (except taxes on unrelated business income) under Section 501(c)(3) of the Internal Revenue Code and is classified by the Internal Revenue Service as other than a private foundation. No provision for income taxes is required for the years ended December 31, 2023 and 2022 since SAFE Project had no taxable income from unrelated business activities.

Accounting principles generally accepted in the United States of America provide consistent guidance for the accounting for uncertainty in income taxes recognized in an entity's financial statements and prescribe a threshold of "more likely than not" for recognition of tax positions taken or expected to be taken in a tax return. SAFE Project performed an evaluation of uncertain tax positions as of December 31, 2023 and 2022 and determined that there were no matters that would require recognition in the accompanying financial statements, or which may have any effect on its tax-exempt status. The statute of limitations for fiscal years after 2020 remains open with the U.S. Federal jurisdiction and the various states and local jurisdictions in which SAFE Project files tax returns. It is SAFE Project's policy to recognize interest and/or penalties related to uncertain tax positions, if any, in income tax expense.

#### 11. Subsequent Events

In preparing these financial statements, SAFE Project has evaluated events and transactions for potential recognition or disclosure through September 24, 2024, the date the financial statements were available to be issued. There were no subsequent events that require recognition of, or disclosure in, the financial statements.