AUDITED FINANCIAL STATEMENTS

For the years ended December 31, 2020 and 2019



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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors Stop the Addiction Fatality Epidemic (SAFE) Project US Arlington, Virginia

We have audited the accompanying financial statements of Stop the Addiction Fatality Epidemic (SAFE) Project US (a nonprofit organization), which comprise the statements of financial position as of December 31, 2020 and 2019, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Stop the Addiction Fatality Epidemic (SAFE) Project US as of December 31, 2020 and 2019 and the related statements of activities, functional expenses, and cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Columbia, Maryland June 29, 2021

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STATEMENTS OF FINANCIAL POSITION

December 31, 2020 and 2019

	2020		2019		
ASSETS				_	
CURRENT ASSETS					
Cash and cash equivalents	\$	1,699,205	\$	2,266,464	
Accounts receivable		5,020		-	
Pledges receivable		6,640		8,101	
Prepaid expenses		2,302	-	-	
Total current assets		1,713,167		2,274,565	
NON-CURRENT ASSETS					
Website and application software, net		260,075		153,735	
Security deposit		15,075		15,075	
Total non-current assets		275,150		168,810	
Total assets	\$	1,988,317	\$ 2,443,375		
LIABILITIES AND NET ASSETS					
LIABILITIES AND NET ASSETS					
CURRENT LIABILITIES					
Accounts payable and accrued expenses	\$	78,953	\$	57,370	
NET ASSETS					
Net assets without donor restrictions		1,909,364		2,386,005	
Total liabilities and net assets	\$	1,988,317	\$	2,443,375	

STATEMENTS OF ACTIVITIES

For the years ended December 31, 2020 and 2019

	2020		2019	
Revenue and Support				
Contributions	\$	785,910	\$	1,266,011
Contributions from Tragedy Assistance Program for Survivors		-		10,000
Grants		671,730		560,000
Sponsorship contributions		190,000		-
Paycheck Protection Program government grant		144,980		-
Teaching assistant income and fees for services		36,129		-
Interest income		14,987		31,457
Total revenue and support		1,843,736		1,867,468
Expenses				
Program services		2,109,029		1,630,019
General and administrative		138,441		277,010
Fundraising		72,907		96,649
Total expenses		2,320,377		2,003,678
Change in Net Assets		(476,641)		(136,210)
Net Assets Without Donor Restrictions, Beginning		2,386,005		2,522,215
Net Assets Without Donor Restrictions, Ending	\$	1,909,364	\$	2,386,005

STATEMENT OF FUNCTIONAL EXPENSES

For the year ended December 31, 2020

	Program Services	General and Administrative	Fundraising	Total
Labor and related costs:				
Salaries and wages	\$ 1,068,766	\$ 63,278	\$ 48,884	\$ 1,180,928
Employee fringe benefits	53,208	2,107	1,858	57,173
Payroll taxes	77,880	4,730	3,252	85,862
Contractors	417,375	12,420		429,795
Total labor costs	1,617,229	82,535	53,994	1,753,758
Direct program activities:				
Participant direct costs	211,305	-	-	211,305
Educational conferences and materials	30,650	89	-	30,739
Information technology and communications	51,028	7,215	2,271	60,514
Donations and charitable contributions	10,873	-	-	10,873
Travel for events	8,902	496	820	10,218
Total direct program activities	312,758	7,800	3,091	323,649
Other expenses:				
Accounting and professional fees	13,470	21,363	-	34,833
Administration and management fees	6,705	4,696	-	11,401
Advertising	2,982	-	50	3,032
Amortization	63,660	-	-	63,660
Graphic design	8,350	-	-	8,350
Insurance	-	3,939	-	3,939
Legal	1,450	10,806	7,960	20,216
Merchant fees	135	-	2,547	2,682
Miscellaneous expenses	851	510	-	1,361
Office supplies and expenses	9,380	2,234	1,392	13,006
Postage and delivery	1,616	349	190	2,155
Rent	66,300	3,985	3,683	73,968
Training	4,143	224	- -	4,367
Total other expenses	179,042	48,106	15,822	242,970
Total expenses	\$ 2,109,029	\$ 138,441	\$ 72,907	\$ 2,320,377

STATEMENT OF FUNCTIONAL EXPENSES

For the year ended December 31, 2019

		rogram ervices	General and ninistrative	Fur	ndraising	Total
Labor and related costs:						
Salaries and wages	\$	634,069	\$ 158,243	\$	17,978	\$ 810,290
Employee fringe benefits		1,694	1,825		11,655	15,174
Payroll taxes		4,863	8,715		44,201	57,779
Contractors		583,037	22,158		5,896	 611,091
Total labor and related costs		1,223,663	190,941		79,730	1,494,334
Direct program activities:						
Educationalal conferences and events		92,280	6,622		_	98,902
Educational materials		36,615	1,437		7,680	45,732
Information technology and communications		79,669	11,757		1,121	92,547
Travel for events		95,064	13,918		21	109,003
Donations and charitable contributions		4,632	-		_	4,632
Total direct program activities		308,260	33,734		8,822	350,816
Other expenses:						
Accounting		-	18,134		_	18,134
Administration and management fees		-	1,325		-	1,325
Advertising		528	_		-	528
Amortization		44,053	7,774		-	51,827
Graphic design		12,000	_		-	12,000
Insurance		-	6,149		-	6,149
Legal		-	2,241		3,608	5,849
Merchant fees		68	-		1,825	1,893
Miscellaneous expenses		900	-		-	900
Office supplies and expenses		8,496	7,997		641	17,134
Postage and delivery		1,053	208		63	1,324
Rent		29,396	7,839		1,960	39,195
Training		1,602	668		-	2,270
Total other expenses		98,096	52,335		8,097	158,528
Total expenses	\$ ^	1,630,019	\$ 277,010	\$	96,649	\$ 2,003,678

STATEMENTS OF CASH FLOWS

For the years ended December 31, 2020 and 2019

	2020			2019		
Cash Flows from Operating Activities						
Change in net assets	\$	(476,641)	\$	(136,210)		
Adjustments to reconcile change in net assets to						
net cash provided by operating activities:						
Amortization		63,660		51,827		
Decrease (increase) in assets:						
Accounts receivable		(5,020)	-			
Pledges receivable		1,461		(3,601)		
Prepaid expenses		(2,302)		9,152		
Security deposit		-		(15,075)		
Increase (decrease) in assets:						
Accounts payable and accrued expenses		21,583		15,372		
Net cash used by operating activities		(397,259)		(78,535)		
Cash Flows for Investing Activities						
Cash paid for website and application software		(170,000)		(54,000)		
Net Change in Cash and Cash Equivalents		(567,259)		(132,535)		
Cash and Cash Equivalents, Beginning		2,266,464		2,398,999		
Cash and Cash Equivalents, Ending	\$	1,699,205	\$	2,266,464		

NOTES TO FINANCIAL STATEMENTS

For the years ended December 31, 2020 and 2019

NOTE 1 - NATURE OF THE ORGANIZATION AND PROGRAMS

Stop the Addiction Fatality Epidemic (SAFE) Project US ("SAFE Project"), is a nonprofit organization formed in the state of Virginia in 2018. SAFE Project was created to support action that will prevent fatal drug overdoses and mitigate the impact of substance use disorders on our society. The SAFE Project team of experts strive for meaningful action through various programs, and lead efforts that are unifying, non-partisan, and evidence based. SAFE seeks meaningful metrics that strengthen the interdependent six lines of operation, and ultimately aims to achieve SAFE communities and SAFE campuses across the nation.

Programs:

<u>SAFE Communities</u> - SAFE Project works with communities across the nation to create comprehensive ways to respond to the addiction epidemic and to identify the tools needed to convert intent into action. SAFE Communities is focused on making sure communities across the country have the tools they need to successfully attack the addiction fatality epidemic through the application of all six lines of operation within their community.

<u>SAFE Campuses</u> - SAFE Project works to ensure that all six lines of operation are assimilated within all post-secondary schools to ensure that these schools have programs to support current students in recovery. Students in recovery are the strongest advocates for this critical change, and as such, SAFE Campuses has established a Leadership Academy to provide leadership skills, to educate on the value of servant leadership, and to assist individual students and campuses to successfully develop programming to address the opioid fatality epidemic. The Leadership Academy program was established as a one-year fellowship for each student, that would require them to work on a project specific to their campus or community. The program also includes one-year mentorship, a regional training academy, and participation in the ARHE National Conference.

<u>SAFE Choices</u> - SAFE Project visits secondary and post-secondary schools, participates in community events, talks to individuals about substance abuse disorder, the science of addiction, and susceptibility to the disease. SAFE Choices encourages communities, campuses, and individuals to make positive changes while working together. The goal of this program is to provide the community with tangible information to be aware of the risks and also to be willing to assist an individual in trouble. In addition, the program alerts parents of the risks and signs of the disease.

<u>SAFE Workplaces</u> - SAFE Project has introduced the SAFE Workplace initiative which offers a suite of training and technical assistance products and services for organizations to address the behavioral health concerns and needs of their employees and the communities in which they operate. SAFE Project works with organizations to help reduce absenteeism, lost productivity and turnover in efforts to achieve a healthier workforce and workplace culture while boosting employee morale.

NOTES TO FINANCIAL STATEMENTS

For the years ended December 31, 2020 and 2019

NOTE 1 - NATURE OF THE ORGANIZATION AND PROGRAMS (Continued)

SAFE Veterans - SAFE Project is dedicated to connecting veterans, active duty service members, their families and caregivers to the resources they need to combat substance use disorder and address mental health challenges.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Accounting

The accompanying financial statements have been prepared on the accrual basis of accounting in conformity with accounting principles generally accepted in the United States (GAAP), whereby revenue is recognized when earned and expenses are recognized when incurred.

Cash and Cash Equivalents

Cash and cash equivalents consist of cash held in checking and savings account and short-term highly liquid investments, with original maturities of 90 days or less, designated for use in operations.

Property, Equipment, and Website

Property and equipment are stated at cost. Individual purchases of tangible property and improvements with a useful life of greater than one year and a cost basis of \$1,000 or greater, are capitalized on the straight-line basis over the estimated useful lives of the assets Website and application software development costs are amortized over an estimated three-year useful life. Repairs and maintenance are expensed when incurred. When property and equipment are retired or otherwise disposed of, the cost and related accumulated depreciation are removed from the accounts with any resulting gain or loss included in the statements of activities.

Net Assets

Net assets, revenue, gains, and losses are classified based on the existence or absence of contributions with donor-imposed restrictions. Accordingly, net assets of the SAFE Project and changes therein are classified and reported as follows:

<u>Net assets without donor restrictions</u> - Net assets without donor restrictions are available for use at the discretion of the Board of Directors (the Board) and/or management for general operating purposes.

NOTES TO FINANCIAL STATEMENTS

For the years ended December 31, 2020 and 2019

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Net assets with donor restrictions - Net assets with donor restrictions consist of assets whose use is limited by donor-imposed time and/or purpose restrictions. SAFE Project reports gifts of cash and other assets as revenue with donor restrictions if they are received with donor stipulations that limit the use of the donated asset. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, the net assets are reclassified as net assets without donor restriction and reported in the statements of activities as net assets released from restrictions. There were no net assets with donor restrictions as of December 31, 2020 and 2019.

Contributions Receivable

Contributions receivable consist of unconditional promises to give and are recorded at the earlier of the date received or the date of receipt of a donor's non-contingent promises or pledge. Unconditional promises to give that are expected to be collected in one year are recorded at their net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at the present value of estimated future cash flows. The discounts on those amounts are computed using risk-free interest rates applicable to the years in which the promises are received. Amortization of the discount in included in contribution revenue. The discount will be recognized as contribution revenue in future fiscal years as the discount is amortized over the duration of the contributions. SAFE Project's pledges receivable as of December 31, 2020 and 2019 were \$6,640 and \$8,101, respectively. Based on management's evaluation of and expectation to collect the pledges receivable within one year, no allowance for doubtful accounts was deemed necessary.

Revenue Recognition

SAFE Project recognizes contributions received and made, including unconditional promises to give, as revenue in the period received or made. Contributions received are reported as either revenues without donor restrictions or revenues with donor restrictions. Contributions with donor restrictions that are used for the purpose specified by the donor in the same year as the contribution is received are recognized as revenues without donor restrictions. Conditional promises to give are not recognized until the conditions on which they depend are substantially met. For the year ended December 31, 2019, there were conditional promises to give of \$170,000.

SAFE Project records revenue under the accrual method of accounting. Teaching assistant income and fees for services revenue is recognized when the services are incurred. Interest income is recognized as revenue when earned. Accounts receivable derived from revenues are recorded at the expected net realizable value. Management evaluates the collectability of such receivables and provides for an allowance when deemed necessary. As of December 31, 2020, no allowance for doubtful accounts was deemed necessary.

NOTES TO FINANCIAL STATEMENTS

For the years ended December 31, 2020 and 2019

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Functional Expenses

The costs of providing the various programs and other activities have been summarized on a functional basis in the statements of activities and the statements of functional expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

The financial statements report expenses that are attributed to more than one program or supporting function. Therefore, expenses require allocation on a reasonable basis that is consistently applied. All expenses are allocated on the basis of estimates of time and effort except for direct costs associated with specific programs, which are recorded as expenses for the program benefited.

Income Taxes

SAFE Project is exempt from federal and state income taxes (except on unrelated business income) under Section 501(c)(3) of the Internal Revenue Code. No provision for income taxes has been recorded for the years ended December 31, 2020 and 2019, since SAFE Project had no taxable income from unrelated business activities.

The income tax position taken by the SAFE Project for any years open under the various statutes of limitations is that SAFE Project continues to be exempt from income taxes and that they have properly reported unrelated business income that is subject to income taxes. SAFE Project believes that there are no tax positions taken or expected to be taken that would significantly increase unrecognized tax liabilities within 12 months of the reporting date. None of SAFE Project's federal or state income tax returns are currently under examination.

Advertising

SAFE Project expenses advertising costs as they are incurred. For the years ended December 31, 2020 and 2019, advertising expense totaled \$3,032 and \$528, respectively.

Use of Estimates

The preparation of the financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amount of revenue, support, and expenses during the reporting period. Actual results could differ from those estimates.

NOTES TO FINANCIAL STATEMENTS

For the years ended December 31, 2020 and 2019

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Accounting Pronouncements Not Yet Adopted

In 2016, the FASB issued ASU 2016-02, *Leases (Topic 842)*. This ASU changes the accounting treatment for operating leases by recognizing both a lease asset and a lease liability, at the present value of the lease payments, in the statement of financial position. Additional disclosures regarding key information about the leasing arrangements will also be required. FASB also issued ASU 2019-10 that deferred the effective date until the year ended December 31, 2022. SAFE Project plans to adopt the new ASU at the required implementation date.

NOTE 3 - WEBSITE AND APPLICATION SOFTWARE

The cost of the website, online application and accumulated amortization consisted of the following at December 31:

	2020	2019
Website Application software	\$ 175,480 204,000	\$ 155,480 <u>54,000</u>
Subtotal	379,480	209,480
Less, accumulated amortization	<u>(119,405)</u>	(55,745)
Website, net	<u>\$ 260,075</u>	<u>\$ 153,735</u>

For the years ended December 31, 2020 and 2019, amortization expense totaled \$63,660 and \$51,827, respectively.

NOTE 4 - PAYCHECK PROTECTION PROGRAM (PPP) REFUNDABLE ADVANCE

The SAFE Project was granted a loan on April 24, 2020 for \$144,980 from a local bank under the Paycheck Protection Program (PPP) administered by a Small Business Administration (SBA) approved partner. The loan is uncollateralized and is fully guaranteed by the Federal Government. The SAFE Project is eligible for loan forgiveness of up to 100% of the loan, upon meeting certain requirement such as maintaining employment levels during an eight-week or twenty-four week period and using the funds for certain payroll and expenses. The SAFE Project initially recorded the loan as a refundable advance and subsequently recognized grant revenue in accordance with guidance for conditional contributions under FASB ASC 958-605; that is, once the measurable performance or other barrier and right of return of the PPP loan no longer existed. The SAFE Project has recognized the full amount of the loan as government grant revenue for the year ended December 31, 2020 on the statements of activities.

NOTES TO FINANCIAL STATEMENTS

For the years ended December 31, 2020 and 2019

NOTE 4 - PAYCHECK PROTECTION PROGRAM (PPP) REFUNDABLE ADVANCE (Continued)

The application for forgiveness is due no later than 10 months from December 31, 2020 and has been submitted during 2021. Both the local bank and SBA must review and approve the forgiveness application. No assurance is provided that the SAFE Project will obtain forgiveness of the refundable advance in whole or in part. Should any portion of the refundable advance be repayable by the SBA, the SAFE Project will record the amount of the refundable advance to be repaid as a loan which carries an interest rate of 1% per annum, payable in monthly installments over a 5-year term. There is no prepayment penalty. According to the rules of the SBA, the SAFE Project is required to retain documentation for six years after the date of the refundable advance is forgiven or repaid in full, and permit authorized representatives of the SBA to access such files upon request.

NOTE 5 - RETIREMENT PLAN

SAFE Project maintains a discretionary contribution retirement plan for the benefit of its eligible employees which qualifies under the Internal Revenue Code Section 401(k). There were no employer contributions during the years ended December 31, 2020 or 2019.

NOTE 6 - COMMITMENTS

SAFE Project has signed membership agreement with organizations that offer workplace solutions to rent office space, conference space, and administrative support on a month-to-month basis. Rent expense for office space for the years ended December 31, 2020 and 2019 totaled \$73,968 and \$39,195, respectively.

NOTE 7 - CONCENTRATION OF CREDIT RISK

Financial instruments that potentially subject SAFE Project to credit risk include cash deposits with banks in excess of the insurance limitations of the Federal Deposit Insurance Corporation. At times, deposits may exceed federally insured deposit limits. Management does not consider this a significant concentration of credit risk.

NOTES TO FINANCIAL STATEMENTS

For the years ended December 31, 2020 and 2019

NOTE 8 - LIQUIDITY AND AVAILABILITY OF RESOURCES

Financial assets available within one year for operations that are not subject to donor restrictions that make them unavailable for general operations as of December 31, are as follows:

	2020	2019
Cash and cash equivalents Accounts receivables Pledges receivable	\$ 1,699,205 5,020 6,640	\$ 2,266,464 - 8,101
Total financial assets available within one year	<u>\$ 1,710,865</u>	<u>\$ 2,274,565</u>

SAFE Project maintains a policy of structuring its financial assets to be available as its general expenditures, liabilities, and other obligations become due.

NOTE 9 - IMPACT OF COVID

The COVID-19 pandemic, whose effects first became known in January 2020, is having a broad and negative impact on commerce and financial markets around the world. The United States and global markets experienced significant declines in value resulting from uncertainty caused by the pandemic. The extent of the impact of COVID-19 on SAFE Project's operational and financial performance will depend on certain developments, including the duration and spread of the outbreak and its impacts on SAFE Project's participants, employees, and vendors, all of which at present, cannot be determined. Accordingly, the extent to which COVID-19 may impact SAFE Project's financial position and changes in net assets and cash flows is uncertain and the accompanying financial statements include no adjustments relating to the effects of this pandemic.

NOTE 10 - SUBSEQUENT EVENTS

Subsequent events have been evaluated through June 29, 2021, which is the date the financial statements are available to be issued.

On February 12, 2021 the SAFE Project applied for and was approved for a second loan under the Paycheck Protection Program in the amount of \$225,593. The Organizations will be eligible for loan forgiveness of up to 100% of the loan, upon meeting certain requirements during the covered period. The loan is uncollateralized and is fully guaranteed by the Federal government.